



H1 2007 RESULTS

Still going strong

Today's agenda

- Highlights H1 2007
- Profile
- Strategy
- Financial review
- Operational review
- The Aalberts Industries share
- Outlook
- Questions and answers

Highlights 1st half year

- **Revenue** increased by 23% to EUR 859 million
- **Organic revenue** growth 8% and 15% growth from **acquisitions**
- **Operating profit (EBITA)** increased by 21% to >EUR 97 million
- **Net profit** increased by 23% to >EUR 62 million
- **Earnings per share** increased by 21% to EUR 0.63
- **Acquisitions**
 - Flow Control (LASCO Fittings, US and KAN, Poland)
 - Industrial Services (Genlis and GSA/Garnier, France)



Profile

Million markets, billion solutions

Profile

AALBERTS INDUSTRIES N.V.

Decentralised structure
with significant operational management responsibilities
Small holding; 12 employees

Small team of group managers reporting to the holding

INDUSTRIAL SERVICES

Subcontracting of products &
processes for high-grade
industries

FLOW CONTROL

Products & systems to
connect, distribute and
regulate liquid and gas flows

Industrial Services markets

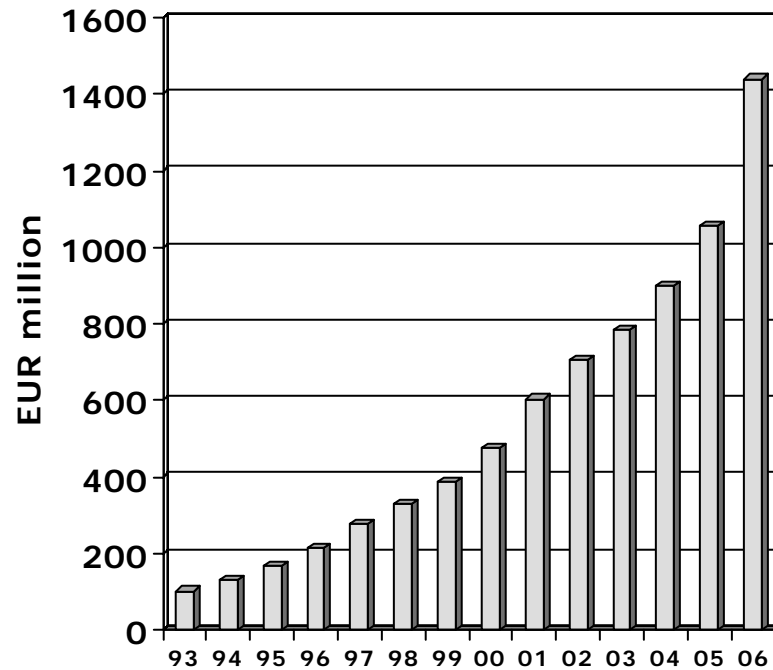


Flow Control markets

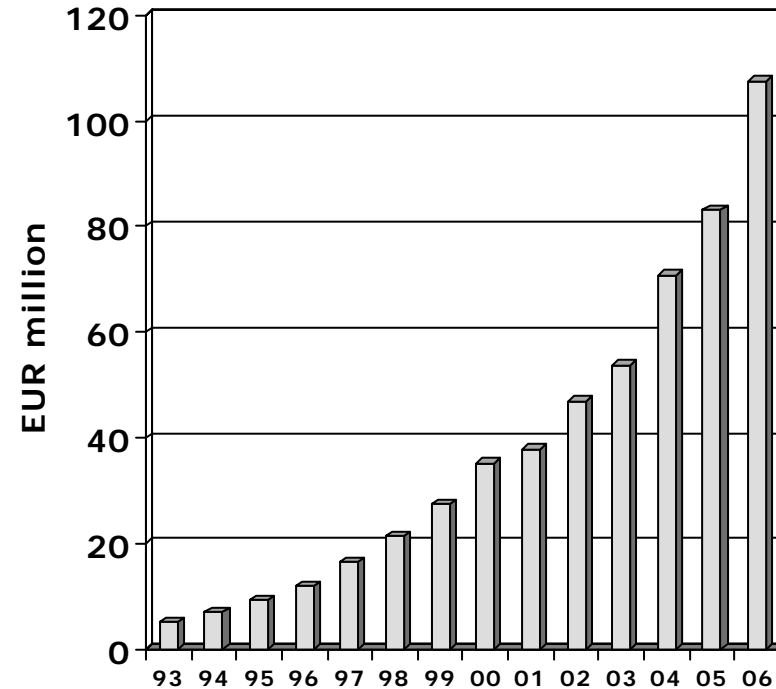


One of its kind

Revenue



Net profit





Operating companies

- Worldwide presence
- More than 150 own production locations and a few sales offices





Strategy

Focus on growth

Long term strategy

- Stable growth in earnings per share
 - Average well above market level
- Continuous growth in revenue
 - Organic growth and acquisitions
- Wide spread of revenue
 - Lowering risk for shareholders
- Leading market positions
 - One of the top 3 in all relevant markets
- Solid balance sheet ratios



Financial Review

Solid results

Financial highlights

- Gross proceeds share issue EUR 55 million
- Share split 4:1 in May 2007 (now 102 million shares)
- Net working capital increased due to:
 - Raw material prices (copper, brass/nickel)
 - Safety stocks
 - Destocking by customers
- Net debt and finance cost increased
- Limited impact of currencies (\$▼, £▲)

Income statement

In EUR x million	H1 2007	H1 2006	Change
Revenue	858.6	697.4	▲ 23%
Operating profit (EBITA)	97.3	80.3	▲ 21%
Amortisation	(4.6)	(3.7)	▲ 24%
Operating profit (EBIT)	92.7	76.6	▲ 21%
Net finance cost	(14.9)	(12.0)	▲ 24%
Tax expenses	(19.0)	(16.9)	▲ 12%
Minority interest	0.7	0.4	▲
Net profit before amortisation	62.7	51.0	▲ 23%

Balance sheet

ASSETS In EUR x million	30-06- 2007	31-12- 2006	30-06- 2006
Goodwill	311.0	270.4	281.2
Other intangible assets	107.1	69.7	61.2
Property, plant and equipment	425.0	378.0	358.6
Investments in associated companies	-	-	0.1
Deferred income tax assets	12.6	12.3	9.3
Non-current assets	855.7	730.4	710.4
Inventories	372.4	314.2	281.0
Trade receivables	290.5	213.2	261.4
Other current assets	29.0	21.0	23.3
Cash and cash equivalents	0.1	0.1	0.1
Current assets	692.0	548.5	565.8
TOTAL ASSETS	1,547.7	1,278.9	1,276.2

Balance sheet

EQUITY AND LIABILITIES In EUR x million	30-06- 2007	31-12- 2006	30-06- 2006
Total equity	490.0	387.5	332.5
Non-current borrowings	395.2	334.3	361.0
Cumulative preference shares	20.4	20.4	30.6
Employee benefit plans	34.7	34.2	32.1
Deferred income tax liabilities	22.9	12.5	8.5
Other provisions	7.8	7.0	10.5
Non-current liabilities	481.0	408.4	442.7
Current borrowings	251.9	178.3	212.9
Trade and other payables	189.3	189.9	171.9
Other current liabilities	135.5	114.8	116.2
Current liabilities	576.7	483.0	501.0
TOTAL EQUITY AND LIABILITIES	1,547.7	1,278.9	1,276.2

Cash flow statement

In EUR x million	H1 2007	H1 2006
Operating profit (EBIT)	92.7	76.6
Depreciation	29.9	26.2
Amortisation	4.6	3.7
EBITDA	127.2	106.5
Changes in provisions	1.0	(1.1)
Changes in working capital	(114.7)	(68.2)
Cash flow from operations	13.5	37.2

Cash flow statement

In EUR x million	H1 2007	H1 2006
Net finance cost paid	(17.2)	(12.0)
Income taxes paid	(13.4)	(13.7)
Acquisitions	(111.3)	(119.5)
Capital expenditure + intangibles	(46.9)	(37.9)
Proceeds from issue of share capital	54.6	0.2
Proceeds from non-current borrowings	92.4	136.5
Repayment of non-current borrowings	(31.9)	(34.0)
Dividends paid	(12.5)	(12.1)
Other movements	0.5	(5.3)
Net cash flow	(72.2)	(60.6)

Key figures

In EUR x million	H1 2007	H1 2006	Change
Operating profit as a % of revenue	11.3	11.5	▼
Tax rate in %	23.3	24.8	▼
Earnings per share (EUR x 1)	0.63	0.52	▲ 21%
Average number of shares issued	100.1	98.2	▲ 2%
Number of employees (x 1)	11,215	9,472	▲ 18%
Capital expenditure	47.7	35.5	▲ 34%
Interest cover (EBITA/Net finance cost)	6.6	6.7	▼
Total equity	490.0	332.5	▲ 47%
Capital base as a % of total assets	33.0	28.5	▲
Net debt (including preference shares)	667.5	604.5	▲ 10%
Net debt / Total equity (Gearing)	1.4	1.8	▼



Operational Developments

Good order position & intake

Spread of revenue

	H1 2007 in EUR million	Change relative to H1 2006	H1 2007 as a % of revenue	H1 2006 as a % of revenue
Germany	154.4	▲ 13%	18.0	19.7
United Kingdom	131.0	▲ 19%	15.3	15.8
Benelux	122.3	▲ 26%	14.2	13.9
United States	102.5	▲ 20%	11.9	12.2
France	101.0	▲ 16%	11.8	12.5
Eastern Europe	69.8	▲ 72%	8.1	5.8
Spain & Portugal	48.6	▲ 11%	5.7	6.3
Scandinavia	43.0	▲ 39%	5.0	4.4
Other	86.0	▲ 31%	10.0	9.4
TOTAL	858.6	▲ 23%	100.0	100.0



Industrial Services

Growing profitable

Industrial Services highlights

- Organic growth approx. ▲ 9%
- Positive industry sentiment
- Stable organic growth from automotive, semiconductor, medical and aerospace industries with future potential
- Capex projects in Germany (heat treatment) and Poland

Industrial Services acquisitions

Genlis (Metalis)



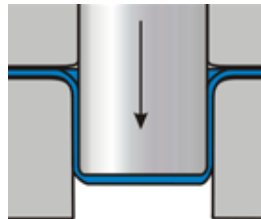
- France
- Consolidation: JAN07
- Annual turnover EUR 12 million

Eloxal-Werk-Burg (AHC)



- Germany
- Consolidation: JAN07
- Annual turnover EUR 1 million

GSA/Garnier (Metalis)



- France
- Consolidation: APR07
- Annual turnover EUR 12 million

Industrial Services

In EUR x million	H1 2007	H1 2006	Change
Revenue	257.6	227.9	▲ 13%
Operating profit (EBITA)	30.9	26.4	▲ 17%
EBITA as a % of revenue	12.0	11.6	▲
Capital expenditure	18.1	12.4	▲ 46%
Depreciation	14.5	13.3	▲ 9%
Average number of employees (x1)	4,386	4,086	▲ 7%



Flow Control

Dynamic growth

Flow Control highlights

- Organic growth approx. ▲8%
- Volatility in raw material prices
- Slowdown US residential construction sector
- Integration in France and UK
- Expansion buildings Poland and France
- Strong organic growth Eastern Europe

Flow Control acquisitions



- Poland
- Consolidation: JAN07
- Annual turnover EUR 25 million



- US
- Consolidation: MAR07
- Annual turnover EUR 80 million



- **BROEN** (Russia) buy-out 49% minority share

Flow Control

In EUR x million	H1 2007	H1 2006	Change
Revenue	601.0	469.5	▲ 28%
Operating profit (EBITA)	66.4	53.9	▲ 23%
EBITA as a % of revenue	11.1	11.5	▼
Capital expenditure	29.6	23.1	▲ 28%
Depreciation	15.4	12.2	▲ 26%
Average number of employees (x 1)	6,303	4,835	▲ 30%



The Aalberts Industries share

The Aalberts Industries share

	H1 2007	FY 2006	FY 2005	FY 2004	FY 2003	FY 2002
	IFRS				Dutch GAAP	
Average trading volume <i>(in EUR 1,000)</i>	8,213	4,908	2,384	1,743	565	666
Closing share price* <i>(in EUR)</i>	20.35	16.38	11.21	8.93	5.13	3.70
Earnings per share*		1.09	0.85	0.73	0.57	0.54
Share price / Earnings per share		14.9	13.2	12.2	9.1	6.9
Shares in issue <i>(in million)</i>	102.0	98.2	97.6	96.8	94.8	92.8
Market capitalisation <i>(in EUR million)</i>	2,075	1,609	1,095	865	488	344

H1 2007

31

*rounded after share split 4:1 May 2007



Outlook

Long term target

- Continuity of growth in revenue and profits in our core businesses
 - Organic
 - Acquisitions



Agenda 2007

- Further integration in France and UK
- Continuation of acquisition policy
- Favourable economic circumstances
- Continuous development and introduction of new innovative products and processes
- Sound financial basis

Outlook

The prospect of a stable development of the markets Aalberts Industries is active in justifies the expectation that, barring unforeseen circumstances, the earnings per share over the whole year 2007 will develop in line with the average growth of the past years.

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Questions and Answers